



# B2B SOFTWARE TECHNOLOGIES LTD

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## B2B Software Technologies Limited

6-3-1112, 3rd & 4th Floor, AVR Towers, Begumpet, Hyderabad - 500 016

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2012

(Rs. In Lakhs) USA

Sl. No	Particulars	Stand alone					Consolidated	
		Quarter Ended		Year Ended			Year Ended	
		31-03-2012	31-12-2011	31-03-2011	31-03-2012	31-03-2011	31-03-2012	31-03-2011
		Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
1	Income from Operations	111.52	94.60	135.51	422.08	442.03	555.30	472.94
2	Expenditure							
	a. Increase/decrease in WIP	0.00	1.44	7.43	1.23	10.88	1.23	10.88
	b. Purchase of Software Licenses	28.84	8.44	32.39	66.67	92.90	66.67	92.90
	c. Staff Cost	70.79	69.48	74.45	288.53	274.69	413.76	305.26
	d. Depreciation	1.54	1.63	1.75	6.26	7.70	9.59	8.54
	e. Other Expenditure	29.28	19.24	346.89	88.73	404.08	92.62	416.50
	g. Total	130.45	100.23	462.90	451.44	790.26	583.88	834.08
3	Profit from Operations before Interest & Exceptional Items (1-2)	(18.93)	(5.64)	(327.39)	(29.36)	(348.23)	(28.58)	(361.14)
4	Other Income	9.23	3.60	4.58	19.99	4.77	19.99	4.77
5	Profit before Interest & Exceptional Items (3+4)	(9.69)	(2.03)	(322.81)	(9.37)	(343.46)	(8.59)	(356.37)
6	Interest	0.00	0.00	0.10	0.09	0.63	0.09	0.63
7	Profit after Interest but before Exceptional Items (5-6)	(9.69)	(2.03)	(322.92)	(9.46)	(344.09)	(8.68)	(357.01)
8	Exceptional Items	-	-	-	-	0.00	-	-
9	Profit/(Loss) before tax (7-8)	(9.69)	(2.03)	(322.92)	(9.46)	(344.09)	(8.68)	(357.01)
10	Taxation	-	-	-	-	-	0.06	0.09
11	Profit/(Loss) from Ordinary Activities before tax	(9.69)	(2.03)	(322.92)	(9.46)	(344.09)	(8.75)	(357.09)
12	Extra Ordinary item	-	-	-	-	-	-	-
13	Profit/(Loss) for the Period	(9.69)	(2.03)	(322.92)	(9.46)	(344.09)	(8.75)	(357.09)
14	Paid-up equity share capital (Par value of Rs.10 per Share)	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54	1158.54
15	Reserves excluding revaluation reserves	-	-	-	(809.16)	(799.70)	(811.50)	(812.34)
16	Basic and diluted Earning per Share in Rs. (On a par value of Rs.10 per share)	(0.08)	(0.02)	(2.79)	(0.08)	(2.97)	(0.08)	(3.08)
17	Aggregate of non-promoter shareholding							
	- Number of Shares	2,879,364	2,998,964	2,998,864	2,879,364	2,998,864	2,879,364	2,998,864
	- Percentage of Shareholding	24.85%	25.89%	25.88%	24.85%	25.88%	24.85%	25.88%
18	Promoters & Promoter group Shareholding							
	a) Pledged/Encumbered							
	- Number of Shares	-	-	-	-	-	-	-
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group	-	-	-	-	-	-	-
	- Percentage of Shares(as a% of the total sharecapital of the company)	-	-	-	-	-	-	-
	b) Non-encumbered							
	- Number of Shares	8,706,036	8,586,436	8,586,536	8,706,036	8,586,536	8,706,036	8,586,536
	- Percentage of Shares(as a% of the total shareholding of Promoter and Promoter group	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares(as a% of the total sharecapital of the company)	75.15%	74.11%	74.12%	75.15%	74.12%	75.15%	74.12%

1. The above results for the quarter ended March 31, 2012 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on 6th April, 2012

2. Information on Investor complaints received and disposed during the quarter ended December 31, 2011 pursuant to Clause 41 of Listing Agreements are as follows -

	Opening Balance	Additions	Disposals	Closing Balance
No. of Investor Complaints	Nil	Nil	Nil	Nil

4. The Company is primarily engaged in Information Technology and related services. There are no other reportable segments in terms of Accounts Standards 17 on Segment Reporting issued by the The Institute of Chartered Accountants of India.

5. Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

By Order of the Board

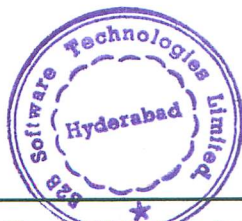
**B2B SOFTWARE TECHNOLOGIES LIMITED**

V.V.Nagendra  
Managing Director

*V.V. Nagendra*

**MANAGING DIRECTOR**

Place: Hyderabad  
Date :6-04-2012





# B2B SOFTWARE TECHNOLOGIES LTD

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USA

GERMANY

## B2B SOFTWARE TECHNOLOGIES LIMITED Statement of Assets and Liabilities

(Rs. In Lakhs)

		Standalone		Consolidated	
		As at 31.03.2012	As at 31.03.2011	As at 31.03.2012	As at 31.03.2011
<b>I</b>	<b>EQUITY AND LIABILITIES</b>				
1	<b>Shareholders Funds</b>				
	Capital	1,159.31	1,159.31	1,159.31	1,159.31
	Foreign Currency Translation Reserve		-	3.02	(1.72)
2	<b>Loan Funds</b>				
	Secured Loans	-	2.15	-	2.15
	<b>Current liabilities and provisions</b>				
	(a) Liabilities	77.53	76.46	77.60	86.46
	(b) Provisions	37.06	34.97	37.06	34.97
		114.59	111.43	114.66	121.43
	<b>Total :</b>	1,273.90	1,272.89	1,276.99	1,281.17
<b>II.</b>	<b>Assets</b>				
1	<b>Fixed assets</b>				
	(a) Gross block	98.79	97.74	123.68	133.73
	(b) Less : Depreciation	81.40	77.25	100.88	105.42
	(c) Net block	17.39	20.49	22.80	28.32
2	<b>Investments</b>	79.97	104.01	46.16	70.20
3	<b>Current assets , loans and advances</b>				
	(a) Work in Progress	3.57	4.81	3.57	4.81
	(b) Sundry debtors	40.06	46.15	40.06	67.77
	(c) Cash and bank balances	213.04	175.00	242.19	175.00
	(d) Loans and advances	110.71	122.75	110.71	122.75
		367.38	348.70	396.53	370.32
<b>III</b>	<b>Profit and Loss account (Debit)</b>	809.16	799.70	811.50	812.34
	<b>Total :</b>	1,273.90	1,272.89	1,276.99	1,281.17



**B2B SOFTWARE TECHNOLOGIES LIMITED**

*V.V. Nagaraj*

**MANAGING DIRECTOR**